



First & Foremost



Industry Update

The recruitment momentum is continuing through April. The numbers of temporary and fixed term contract positions available are increasing. In the temporary market we are finding that the requests for cover are varying and the length of assignment is ongoing for a number of reasons. In the Wellington market a number of government organisations are still under review and/or restructuring so headcount can be a problem. To sort the immediate need, the demand for temporary staff in the government sector is definitely on the increase.

In both the Auckland and Wellington markets – our recruitment of positions within the private sector has significantly increased. The market continues to move fast when quality candidates are actively looking.

Tip of the month – Verbal reference checks – in today's market these checks are a crucial part of the recruitment process. A number of candidates are still looking for work and all may not be as it seems. Be warned, reference checks are extremely important. Some clients may not know the right questions to ask to uncover any weaknesses or may not have time to complete them thoroughly. To find out more about this inexpensive service Kinetic Recruitment offers - phone us! Money well spent now could save you \$\$\$ in the future.

(04) 472-7878 Wellington

(09) 366-9977 Auckland

Talent Management Update

With the increased market growth more clients are seeing the benefits of psychometric testing as an integral part of the selection & recruitment process, as well as in the retention, training and development of their star performers. At Kinetic we use the Genesys system which offers a comprehensive range of ability, personality, values, team building, call centre and career assessments that are quick & easy to administer with questions written specifically to minimise evaluative bias.

The benefit of testing as part of the recruitment process is that it can give you, the employer, a clear and accurate view of how a candidate will actually perform within a work situation whether they are a sales professional or an administrator, and to ensure their values and motivations are aligned with your organisation.

Your Talent Management Tip: The KTM Occupational Personality Profile is a comprehensive profile that measures 9 core traits that provide a detailed assessment of a person's interpersonal & thinking style, how they cope with stress and is an accurate reflection of their personality. It can be used within the selection, training and development of: graduates, IT Programmers/Analysts, technical staff, sales, first level supervisory, entry & general administration, first line support and customer service type roles. KTM Occupational Personality Profile ensures you recruit with confidence! Contact our Career Development Managers in Auckland and Wellington to find out more. **(09) 366-6656**

Meet one of the Team – Nikki



I have recently relocated from the sunny shores of Mt Maunganui to join the Wellington Kinetic Team as a Recruitment Consultant. I have an extensive employment history in

retail buying and business development in a variety of different industries in Sydney, Auckland and Tauranga. I have worked for a large Australian store chain, a trans-Tasman hamper company and most recently a small family owned sport goods importer based in Tauranga. I am excited about the opportunity to bring my skills and experience to this new challenging role. I look forward to being able to facilitate the matching of an ideal candidate to your vacancy in all of your recruitment needs. Permanent, Temporary or Contract Placements – give me a call! **(04) 472-7878**

Kinetic on Close Up

Wellington Manager, Siemone Neutgens was approached by Close Up to interview James Stanton who has Tourettes Syndrome and has been struggling in his job search. Since the interview aired Kinetic has been contacted about potential job openings for James. This can be viewed on TVNZ on Demand by following the below link to take you directly to the page; <http://tvnz.co.nz/close-up/s2010-04-30-video-3490992>